Gas Marketing Code Consultative Committee

Final Review Report

2020 Review of the Gas Marketing Code of Conduct

24 May 2021

Contents

1.	Backg	round	1
1.1		The gas market in Western Australia	1
1.2		The Code	1
1.3		Gas Marketing Code Consultative Committee	1
	1.3.1	Committee Members	2
1.4		Code Review Process	2
2.	Recommendations		4
2.1		Wear/display identification	4
2.2		TTY services	4
2.3		Administrative Amendments	5
	2.3.1	Delete the definition of gas customer safety awareness program	5
	2.3.2	Correcting a formatting error	5
2.4		Drafting	6
2.5		Single energy code	6
List	of appe	endices	
Арр	endix 1 -	- Gas Marketing Code of Conduct 2017	8
Ann	endix 2 -	- Submissions to Draft Review Report	9

Executive summary

By law, the Economic Regulation Authority must establish a committee to advise it on matters relating to the *Gas Marketing Code of Conduct*. This committee, the Gas Marketing Code Consultative Committee (GMCCC), must review the Code every two years. The GMCCC must undertake public consultation as part of the review and report its findings to the ERA.

This report presents the findings of the GMCCC's 2020 review of the Code.

The *Energy Coordination Act 1994* states that the purpose of the review is to 're-assess the suitability of the provisions of the code of conduct for the purposes of section 11ZPM(2)'. Section 11ZPM(2) sets out the objective of the code which is to:

...regulate and control the conduct of gas trading licensees and gas marketing agents with the object of protecting customers from undesirable marketing conduct and defining standards of conduct in the marketing of gas to customers.

Under the Act, the GMCCC must give any interested person an opportunity to offer comments relevant to the review. The GMCCC published a Draft Review Report for public consultation on 15 December 2020. The public consultation period closed on 22 January 2021. Four submissions were received.

Following consideration of the issues raised in the submissions, the GMCCC makes the following recommendations to the ERA:

Recommendation 1

Amend clause 2.5(2) to allow a retailer or gas marketing agent that meets a customer face to face with the purpose of marketing to display, rather than wear, their identity card.

Recommendation 2

- a) Replace references to TTY services in clauses 2.2(2)(g)(ii) and 2.3(2A)(g)(iii) with a reference to services that assist customers with a speech or hearing impairment.
- b) Delete the definition of TTY in clause 1.5

Recommendation 3

- a) Delete the term 'gas customer safety awareness program' from clause 1.5 of the Code.
- b) Amend clause 2.2(2)(c) to indicate the terms 'retailer' and 'gas marketing agent' are defined terms.

Recommendation 4

Request the PCO to review the drafting of the Code to improve clarity.

Recommendation 5

The ERA to write to the Minister for Energy to recommend that the Gas Marketing Code of Conduct, the Compendium of Gas Customer Licence Obligations and Code of Conduct for the Supply of Electricity to Small Use Customer be merged into a single Energy Code.

The rationale for these recommendations can be found in section 2 of this report.

A copy of the current Code is at Appendix 1.

1. Background

1.1 The gas market in Western Australia

Persons who supply gas to small use customers must hold a gas trading licence issued by the ERA under the *Energy Coordination Act 1994*. Gas trading licensees must comply with the Code as a condition of their licence.

A small use customer is a customer who consumes not more than 1TJ of gas per year. Currently, 1TJ of gas equates to annual gas bill of approximately \$28,500 to \$43,000, depending on where the customer is located.

Nine gas retailers currently hold a licence to supply gas to small use customers.²

In WA, the market for gas is contestable. This means that gas retailers may sell gas to any customer within their supply area regardless of the customer's consumption level. There is one exception: Synergy may only sell to customers who consume more than 180 gigajoules of gas per annum.³

As at 30 June 2020, the WA gas retail market comprised approximately 745,258 residential and non-residential small use customers.⁴

1.2 The Code

The Code regulates and controls the conduct of retailers and gas marketing agents who supply and market gas to residential and non-residential small use customers. The Code was developed to protect the interests of customers who have little or no bargaining power. For this reason, the Code only applies to small use customers.

The Code has the power of subsidiary legislation. The ERA is responsible for monitoring and enforcing compliance with the Code.

1.3 Gas Marketing Code Consultative Committee

Under section 1ZPO of the Act, the ERA is required to establish a committee to advise it on matters relating to the Code. This committee is known as the Gas Marketing Code Consultative Committee (GMCCC).

Under section 1ZPV of the Act, the GMCCC must carry out a review of the Code as soon as practicable after the first anniversary of its commencement and then every two years thereafter.

Final Review Report – 2020 Review of the Gas Marketing Code of Conduct

Section 3 of the *Energy Coordination Act 1994*.

AGL Sales Pty Ltd, Alinta Sales Pty Ltd (t/a Alinta Energy), Amanda Energy Pty Ltd, Electricity Generation and Retail Corporation (t/a Synergy), Esperance Gas Distribution Company Pty Ltd, IPower 1 Pty Ltd and IPower2 Pty Ltd (t/a Simply Energy), Origin Energy Retail Limited, Perth Energy Pty Ltd and Wesfarmers Kleenheat Gas Pty Ltd.

³ Energy Policy WA, 4 September 2019 "Gas Industry", (online) 16 April 2021.

Gas retail licences include an obligation for licensees to provide the ERA with specified reporting data. The total customer number has been obtained from the latest licensee reporting data.

1.3.1 Committee Members

On 24 August 2020 the ERA appointed the following members to the GMCCC for the 2020-2022 term:

Chair			
Executive Director, Regulation and Inquiries	Economic Regulation Authority		
Executive Officer			
Senior Regulatory Officer, Regulation and Inquiries	Economic Regulation Authority		
Industry Representatives			
Sarah Silbert	AGL Sales Pty Limited		
Catherine Lennon	Synergy		
Nina Telford	Wesfarmers Kleenheat Gas Pty Ltd		
Consumer Representatives			
Graham Hansen	Western Australian Council of Social Services		
Kathryn Lawrence	Citizens Advice Bureau of WA		
Diane Hayes	Financial Counsellors' Association of WA		
Members from government agencies			
Anne Braithwaite	Energy Policy WA		
Robyn Peterson	Department of Mines, Industry Regulation and Safety (DMIRS)		

1.4 Code Review Process

In October 2020 the Secretariat asked the GMCCC members to raise issues for inclusion in the Discussion Paper. In response to the call for issues the Secretariat only received issues with minor effect on the Code. The GMCCC considered the issues raised and prepared a Draft Review Report.

As required by the Act, the GMCCC sought comment from interested parties on the Draft Review Report. On 15 December 2020, the Draft Review Report was published on the ERA website and an email was sent to all those registered with the ERA as interested parties.

A period of five weeks was provided for public consultation on the Draft Review Report, with the date for submissions closing on 22 January 2021. The GMCCC received four submissions, from Alinta, AGL, Perth Energy and Synergy (Attachment 2).

The GMCCC considered the issues raised in the submissions and subsequently approved this report.

If, after consideration of the Final Review Report, the ERA decides to propose amendments to the Code it will request Parliamentary Counsel's Office (PCO) to draft the amendments. The ERA's Draft Decision will include a marked-up copy of the Code showing any proposed amendments.

The Act requires the ERA to refer any proposed Code amendments to the GMCCC for advice. The GMCCC must undertake further consultation with interested parties before providing its final advice to the ERA.

Upon receipt of the GMCCC's advice, the ERA will make its final decision.

2. Recommendations

2.1 Wear/display identification

Clause 2.5(2) of the Code requires a retailer or gas marketing agent who meets a customer face to face for the purpose of marketing to wear an identity card. Clause 2.5(2) states:

- (2) A retailer or gas marketing agent who meets with a customer face to face for the purposes of marketing must
 - (a) wear a clearly visible and legible identity card that shows -
 - (i) his or her first name;
 - (ii) his or her photograph;
 - (iii) his or her marketing identification number (for contact by a gas marketing agent); and
 - (iv) the name of the retailer on whose behalf the contact is being made; and

It is important that customers can identify the retailer or gas marketing agent they are meeting with. However, the information will still be available to the customer if the retailer or gas marketing agent is required to display, rather than wear, an identify card.

The GMCCC recommends the Code be amended to replace the requirement for retailers or gas marketing agents to wear the identity card with a requirement that the identity card needs to be displayed. The recommendation will provide more flexibility to the retailer or gas marketing agent to either wear or display the identity card. For example, a retailer or gas marketing agent at a sales booth could opt to place its identity card on the sales desk in front of them. The identity card must, at all times, be clearly visible and legible.

This would be consistent with a similar proposal in the Electricity Code Consultative Committee's Draft Review Report on its 2019-22 review of the *Code of Conduct for the Supply of Electricity to Small Use Customers* (Electricity Code).

Recommendation 1

Amend clause 2.5(2)(a) of the Code by replacing the word 'wear' with 'display'.

2.2 TTY services

The Code requires retailers or gas marketing agents to provide certain information to customers after entering into a contract. Under clauses 2.2(2)(g)(ii) and 2.3(2A)(g)(iii) a retailer or gas marketing agent must give a residential customer the retailer's telephone number for TTY services.⁵

There are various services that assist customers with a speech or hearing impairment, not only TTY services. For example, the National Relay Service offers SMS Relay, Video Relay, Voice Relay, Speak and Read (TTY), Type and Read (TTY) and Type and Listen (TTY) services. To provide retailers and distributers with more flexibility in the services they offer, it

_

⁵ Clause 1.5 of the Code defines TTY to mean teletypewriter services.

is recommended to replace the reference to TTY services with a general reference to services that assist customers with a speech or hearing impairment.

The GMCCC recommends the Code be amended to replace references to TTY services with a reference to services that assist customers with a speech or hearing impairment. If the recommendation is accepted the definition of TTY in clause 1.5 would no longer be required.

This would be consistent with a similar proposal in the Electricity Code Consultative Committee's Draft Review Report on its 2019-22 review of the Electricity Code.

Recommendation 2

- a. Replace references to TTY services in clauses 2.2(2)(g)(ii) and 2.3(2A)(g)(iii) with a reference to services that assist customers with a speech or hearing impairment.
- b. Delete the definition of TTY in clause 1.5.

2.3 Administrative Amendments

The GMCCC recommends two administrative amendments to the Code to correct identified errors.

2.3.1 Delete the definition of gas customer safety awareness program

The term 'gas customer safety awareness program' is a defined term within clause 1.5 of the Code. The *Gas Marketing Code of Conduct Amendment Code 2019* removed the requirement for a retailer or gas marketing agent to give a customer general information on the retailer's gas customer safety awareness program. Therefore, the term is no longer used in the Code and does not need to be defined. The GMCCC recommends the term is deleted from clause 1.5 of the Code.

2.3.2 Correcting a formatting error

Clause 2.2(2)(c) of the Code uses the defined terms 'retailer' and 'gas marketing agent', but neither is formatted as a defined term within this clause. It is standard legal drafting practice for defined terms to be identified as italicised and boldened. The GMCCC recommends the clause is amended so that the terms 'retailer' and 'gas marketing agent' are formatted as defined terms.

Recommendation 3

- a. Delete the term 'gas customer safety awareness program' from clause 1.5 of the Code.
- b. Amend clause 2.2(2)(c) to indicate the terms 'retailer' and 'gas marketing agent' are defined terms.

2.4 Drafting

The ERA has advised the GMCCC that it will seek to engage the PCO to draft any amendments to the Code.

The PCO may be able to assist to improve the readability of the Code. For example, Clauses 2.2(1) and 2.3(1) of the Code both use of the term 'not an unsolicited'. It has been proposed that replacing that term with the word "solicited" would improve the readability of the Code.

As the ERA cannot prescribe how the PCO should draft provisions, the Final Review Report does not contain specific suggestions to improve the drafting of clauses. Instead, the GMCCC recommends that the ERA request the PCO to generally review the drafting of the Code to improve clarity.

Recommendation 4

Request the PCO to review the drafting of the Code to improve clarity.

2.5 Single energy code

Alinta Energy's submission to the Draft Review Report proposed an amalgamation of the customer protection regimes for both the electricity and gas industries.

The Code, Compendium of Gas Customer Licence Obligations (Compendium) and Electricity Code are regulated by the ERA and are reviewed separately.

The Code covers the marketing of gas to customers. Further customer protections for gas customers are in the Compendium. The Code and the Compendium together provide gas customers with the same level of protection received by electricity customers under the Electricity Code.

The Compendium is administered as a schedule to gas distribution and trading licenses. The ERA undertakes public consultation during its review of the Compendium. However, the Compendium is not reviewed by an independent committee, as it is not established under legislation as the Code and Electricity Code are.

The GMCCC supports Alinta's comment and recommends the ERA write to the Minister for Energy to recommend the Code, Compendium and Electricity Code be merged into a single energy code. If there are different levels of protection between these instruments, any single energy code should adopt the higher level of protection.

While they are operating effectively as separate instruments, merging the Code, Compendium and Electricity Code into a single energy code would:

- Remove the inefficiencies created by the ERA administering three instruments.
- Allow for greater consistency between the electricity and gas customer protection regimes.
- Reduce the workload of members of the committees, the ERA and licensees.
- Reduce the regulatory burden on licensees that operate in both the electricity and gas retail markets.

The ERA recommended a single energy code be established in both its <u>2018/19</u> and <u>2019/20</u> annual reports on the operation of the electricity licensing scheme and licensee compliance.

Recommendation 5

The ERA to write to the Minister for Energy to recommend that the *Gas Marketing Code of Conduct*, the *Compendium of Gas Customer Licence Obligations* and *Code of Conduct for the Supply of Electricity to Small Use Customers* be merged into a single Energy Code.

Appendix 1 – Gas Marketing Code of Conduct 2017



Energy Coordination Act 1994

Gas Marketing Code of Conduct 2017

Western Australia

Gas Marketing Code of Conduct 2017

Contents

	Part 1 — Preliminary	
1.1.	Title	1
1.2.	Authority	1
1.3.	Commencement	1
1.4.	Interpretation	1
1.5.	Definitions	2
1.6.	Application	6
1.7.	Purpose	6
1.8.	Objectives	7
1.9.	Amendment and Review	7
	Part 2 — Marketing	
	Division 1 — Obligations particular to retailers	
2.1.	Retailers to ensure representatives comply with this	
	Part	8
	Division 2 — Contracts and information to be	
	provided to customers	
2.2.	Entering into a standard form contract	8
2.3.	Entering into a non-standard contract	10
	Division 3 — Marketing conduct	
2.4.	Standards of conduct	12
2.5.	Contact for the purposes of marketing	12
2.6.	No canvassing or advertising signs	13
	Division 4 — Miscellaneous	
2.7.	Compliance	13
2.8.	Presumption of authority	14
2.9.	Gas marketing agent complaints	14

Gas Marketing Code of Conduct 2017

Contents		
2.10.	Records to be kept	15
	Notes	
	Compilation table	16
	Defined terms	

Western Australia

Energy Coordination Act 1994

Gas Marketing Code of Conduct 2017

Part 1 — Preliminary

1.1. Title

The *Code* may be cited as the *Gas Marketing Code of Conduct 2017*.

1.2. Authority

This *Code* is made pursuant to Part 2C of the *Act*.

1.3. Commencement

The *Code* comes into operation upon the day prescribed by the *Authority*.

1.4. Interpretation

- (1) Headings and notes are for convenience or information only and do not affect the interpretation of the *Code* or of any term or condition set out in the *Code*.
- (2) An expression importing a natural person includes any company, partnership, trust, joint venture, association, corporation or other body corporate and any governmental agency and vice versa.
- (3) A reference to a document or a provision of a document includes an amendment or supplement to, or replacement of or novation of, that document or that provision of that document.

- (4) A reference to a person includes that person's executors, administrators, successors, substitutes (including, without limitation, persons taking by novation) and permitted assigns.
- (5) Other parts of speech and grammatical forms of a word or phrase defined in the *Code* have a corresponding meaning.
- (6) A reference to a *gas marketing agent* arranging a *contract* is to be read as a reference to a *gas marketing agent* entering into the *contract* on the *retailer's or customer's* behalf, or arranging the *contract* on behalf of another person (whichever is relevant).

1.5. Definitions

In the *Code*, unless the contrary intention appears —

Act means the Energy Coordination Act 1994.

alternative tariff means a tariff other than the tariff under which the customer is currently supplied gas.

Australian Consumer Law (WA) means schedule 2 to the Competition and Consumer Act 2010 (Cth) as modified by section 36 of the Fair Trading Act (WA) 2010.

Authority means the Economic Regulation Authority established under the *Economic Regulation Authority Act 2003*.

basic living needs includes—

- (a) rent or mortgage;
- (b) other utilities (e.g. electricity, phone and water);
- (c) food and groceries;
- (d) transport (including petrol and car expenses);
- (e) childcare and school fees;
- (f) clothing; and
- (g) medical and dental expenses.

business day means any day except a Saturday, Sunday or public holiday.

change in personal circumstances includes—

- sudden and unexpected disability, illness of or injury to the *residential customer* or a dependant of the residential customer;
- loss of or damage to property of the *residential* (b) customer; or
- other similar unforeseeable circumstances arising as a result of events beyond the control of the residential customer.

Code means this Gas Marketing Code of Conduct 2017 made under section 11ZPM of the Act as amended by the Authority under Part 2C of the Act.

Compendium means the Compendium of Gas Customer Licence Obligations.

complaint means an expression of dissatisfaction made to an organisation, related to its products or services, or the complaints-handling process itself where a response or resolution is explicitly or implicitly expected.

concession means a concession, rebate, subsidy or grant related to the supply of gas, which is available to residential customers only.

contact means contact that is face to face, by telephone or by post, facsimile or electronic communication.

contract means a standard form contract or a non-standard contract.

cooling-off period means the period specified in the *contract* as the cooling-off period.

customer means a customer who consumes less than 1 terajoule of gas per annum.

distributor means a person who holds a distribution licence under Part 2A of the Act

emergency means an emergency due to the actual or imminent occurrence of an event which in any way endangers or threatens to endanger the safety or health of any person, in Western Australia or which destroys or damages, or threatens to destroy or damage, any property in Western Australia.

financial hardship means a state of more than immediate financial disadvantage which results in a residential customer being unable to pay an outstanding amount as required by a retailer without affecting the ability to meet the basic living needs of the residential customer or a dependant of the residential customer.

gas customer safety awareness program means a program to communicate information to customers regarding safety in the use of gas and must address, at a minimum, provision of the following information to customers —

- (a) information on the properties of gas relevant to its use by *customers*;
- (b) a notice of the requirement for proper installation and use of approved appliances and equipment;
- (c) a notice of the requirement to use only qualified trade persons for gas connection and appliance and equipment installation;
- (d) the proper procedure for the reporting of gas leaks or appliance or equipment defects; and
- (e) safety procedures to be followed and the appropriate *telephone* number to call in case of *emergency*.

gas marketing agent means —

- (a) a person who acts on behalf of a *retailer*
 - (i) for the purpose of obtaining new *customers* for the licensee; or
 - (ii) in dealings with existing *customers* in relation to *contracts* for the supply of gas by the licensee; or
- (b) a representative, agent or employee of a person referred to in paragraph (a).
- (c) not a person who is a *customer* representative.

gas ombudsman means the ombudsman appointed under the scheme approved by the Authority pursuant to section 11ZPZ of the *Act*.

Note for this definition:

The energy ombudsman Western Australia is the gas ombudsman appointed under the scheme approved by the Authority pursuant to section 11ZPZ of the Act.

marketing includes engaging or attempting to engage in any of the following activities by any means, including door to door or by *telephone* or other electronic means —

- negotiations for, or dealings in respect of, a contract for the supply of gas to a customer; or
- advertising, promotion, market research or public (b) relations in relation to the supply of gas to *customers*.

marketing identification number means a unique number assigned by a retailer to each gas marketing agent acting on its behalf.

non-standard contract means a contract entered into between a retailer and a customer, or a class of customers, that is not a standard form contract.

payment difficulties means a state of immediate financial disadvantage that results in a *residential customer* being unable to pay an outstanding amount as required by a *retailer* by reason of a change in personal circumstances.

premises means premises owned or occupied by a new or existing customer.

public holiday means a public holiday in Western Australia. residential customer means a customer who consumes gas solely for domestic use.

retailer means a person who holds a trading licence under Part 2A of the Act.

standard form contract means a contract that is approved by the Authority under section 11WF of the Act.

telephone means a device which is used to transmit and receive voice frequency signals.

TTY means teletypewriter.

unsolicited consumer agreement is defined in section 69 of the Australian Consumer Law (WA).

verifiable confirmation means confirmation that is given —

- expressly; and (a)
- (b) in writing or orally; and
- by the *customer* or a nominated person competent to (c) give the confirmation on the customer's behalf.

verifiable consent means consent that is given —

- expressly;
- in writing or orally; (b)
- (c) after the *retailer* or *gas marketing agent* (whichever is relevant) has in plain language appropriate to that customer disclosed all matters materially relevant to the giving of the consent, including each specific purpose for which the consent will be used: and
- by the *customer* or a nominated person competent to give consent on the customer's behalf.

[Clause 1.5 amended: Gazette 20 Sep 2019 p. 3381.]

1.6. **Application**

The *Code* applies to —

- retailers; and (a)
- gas marketing agents. (b)

1.7. **Purpose**

The *Code* regulates and controls the conduct of *gas marketing* agents and retailers.

Note for this clause:

This Code is not the only compliance obligation in relation to marketing. Other State and Federal laws apply to marketing activities including, but not limited to, the Fair Trading Act 2010 (WA), the Spam Act 2003 (Cth), the Spam Regulations 2004 (Cth), the Do Not Call Register Act 2006 (Cth), the Telecommunications (Do Not Call Register) (Telemarketing and Research Calls) Industry Standard 2007 (Cth) and the Privacy Act 1988 (Cth).

1.8. **Objectives**

The objectives of the *Code* are to —

- define standards of conduct in the marketing of gas to customers; and
- protect customers from undesirable marketing conduct. (b)

1.9. **Amendment and Review**

The *Code* will be amended in accordance with Part 2C of the Act.

Division 1

Obligations particular to retailers

cl. 2.1

Part 2 — Marketing

Division 1 — Obligations particular to retailers

2.1. Retailers to ensure representatives comply with this Part

A *retailer* must ensure that its *gas marketing agents* comply with this Part.

Division 2 — Contracts and information to be provided to customers

2.2. Entering into a standard form contract

- (1) When entering into a standard form contract that is not an unsolicited consumer agreement, a retailer or gas marketing agent must—
 - (a) record the date the *standard form contract* was entered into;
 - (b) give, or make available to the *customer* at no charge, a copy of the *standard form contract*
 - (i) at the time the *standard form contract* is entered into, if the *standard form contract* was not entered into over the *telephone*; or
 - (ii) as soon as possible, but not more than 5 *business* days after the *standard form contract* was entered into, if the *standard form contract* was entered into over the *telephone*.
- (2) Subject to subclause (3), if a *customer* enters into a contract described in subclause (1), the *retailer* or *gas marketing agent* must give the following information to the *customer* before or at the time of giving the *customer*'s first bill
 - (a) how the *customer* may obtain
 - (i) a copy of the *Code* and *Compendium*; and

Division 2

- cl. 2.2
- details on all relevant tariffs, fees, charges, alternative tariffs and service levels that may apply to the *customer*,
- the scope of the *Code*: (b)
- that a retailer and gas marketing agent must comply with (c) the *Code*;
- (d) how the *retailer* may assist if the *customer* is experiencing *payment* difficulties or *financial hardship*;
- with respect to a *residential customer*, a statement that (e) the *residential customer* may be eligible to receive concessions and how the residential customer may find out about their eligibility for those concessions;
- (f) the *distributor's* 24 hour *telephone* number for faults and emergencies;
- with respect to a residential customer (g)
 - the *telephone* number for interpreter services, identified by the National Interpreter Symbol; and
 - the *telephone* number for *TTY* services; (ii)
- (h) how to make an enquiry of, or *complaint* to, the *retailer*.
- For the purposes of subclause (2) a *retailer* or *gas marketing* agent is taken to have given the customer the required information if —
 - (a) the *retailer* or *gas marketing agent* has provided the information to that *customer* within the preceding 12 months; or
 - the retailer or gas marketing agent has informed the (b) customer how the customer may obtain the information, unless the *customer* requests to receive the information.

[Clause 2.2 amended: Gazette 20 Sep 2019 p. 3382.]

cl. 2.3

2.3. Entering into a non-standard contract

- (1) When entering into a *non-standard contract* that is not an *unsolicited consumer agreement*, a *retailer* or *gas marketing agent* must
 - (a) obtain and make a record of the *customer's verifiable consent* to entering into the *non-standard contract*; and
 - (b) give, or make available to the *customer* at no charge, a copy of the *non-standard contract*
 - (i) at the time the *non-standard contract* is entered into, if the *non-standard contract* was not entered into over the *telephone*; or
 - (ii) as soon as possible, but not more than 5 *business days* after the *non-standard contract* was entered into, if the non-standard contract was entered into over the *telephone*.
- (2) Before entering into a *non-standard contract*, a *retailer* or *gas marketing agent* must give the *customer* the following information
 - (a) that the *customer* is able to choose the *standard form contract* offered by the *retailer*;
 - (b) the difference between the *non-standard contract* and the *standard form contract*;
 - (c) details of any right the *customer* may have to rescind the *non-standard contract* during a *cooling-off period* and the charges that may apply if the *customer* rescinds the *non-standard contract*.
- (2A) Subject to subclause (3), if a *customer* enters into a *non-standard contract*, the *retailer* or *gas marketing agent* must give the following information to the *customer* before or at the time of giving the *customer*'s first bill
 - (a) how the *customer* may obtain
 - (i) a copy of the *Code* and the *Compendium*; and

- details on all relevant tariffs, fees, charges, alternative tariffs and service levels that may apply to the *customer*;
- the scope of the *Code*: (b)
- that a retailer and gas marketing agent must comply (c) with the *Code*;
- (d) how the *retailer* may assist if the *customer* is experiencing *payment difficulties* or *financial hardship*;
- with respect to a residential customer, a statement that (e) the *residential customer* may be eligible to receive concessions and how the residential customer may find out about their eligibility for those concessions;
- (f) the *distributor's* 24 hour *telephone* number for faults and emergencies;
- with respect to a residential customer (g)
 - the *telephone* number for interpreter services, identified by the National Interpreter Symbol; and
 - (ii) the *telephone* number for *TTY* services;
- (h) how to make an enquiry of, or *complaint* to, the *retailer*.
- For the purposes of subclause (2A), a retailer or gas marketing agent is taken to have given the customer the required information if —
 - (a) the *retailer* or *gas marketing agent* has provided the information to that *customer* within the preceding 12 months; or
 - the retailer or gas marketing agent has informed the (b) customer how the customer may obtain the information, unless the *customer* requests to receive the information.
- A retailer or gas marketing agent must obtain the customer's (4) verifiable confirmation that the information referred to in subclause (2) has been given.

Part 2 Marketing

Division 3 Marketing conduct

cl. 2.4

[Clause 2.3 amended: Gazette 20 Sep 2019 p. 3382-3.]

Division 3 — Marketing conduct

2.4. Standards of conduct

- (1) A *retailer* or *gas marketing agent* must ensure that the inclusion of *concessions* is made clear to *residential customers* and any prices that exclude *concessions* are disclosed.
- (2) A retailer or gas marketing agent must ensure that a customer is able to contact the retailer or gas marketing agent on the retailer's or gas marketing agent's contact details, including telephone number, during the normal business hours of the retailer or gas marketing agent for the purposes of enquiries, verifications and complaints.

2.5. Contact for the purposes of marketing

- (1) A *retailer* or *gas marketing agent* who makes contact with a *customer* for the purposes of *marketing* must, on request by the customer
 - (a) provide the *customer* with the complaints *telephone* number of the *retailer* on whose behalf the *contact* is being made;
 - (b) provide the *customer* with the *telephone* number of the *gas ombudsman*; and
 - (c) for contact by a gas marketing agent, provide the customer with the gas marketing agent's marketing identification number.
- (2) A *retailer* or *gas marketing agent* who meets with a *customer* face to face for the purposes of *marketing* must
 - (a) wear a clearly visible and legible identity card that shows
 - (i) his or her first name;
 - (ii) his or her photograph;

- (iii) his or her marketing identification number (for contact by a gas marketing agent); and
- (iv) the name of the *retailer* on whose behalf the contact is being made; and
- provide the *customer*, in writing (b)
 - his or her first name; (i)
 - his or her marketing identification number (for contact by a gas marketing agent);
 - (iii) the name of the *retailer* on whose behalf the contact is being made;
 - the complaints telephone number of the retailer (iv) on whose behalf the *contact* is being made;
 - the business address and Australian Business or (v) Company Number of the retailer on whose behalf the *contact* is being made; and
 - the *telephone* number of the *gas ombudsman*; (vi) as soon as practicable following a request by the customer for the information.

2.6. No canvassing or advertising signs

A retailer or gas marketing agent who visits a person's premises for the purposes of marketing must comply with any clearly visible signs at a person's *premises* indicating —

- canvassing is not permitted at the *premises*; or (a)
- no advertising or similar material is to be left at the (b) premises or in a letterbox or other receptacle at, or associated with, the premises.

Division 4 — **Miscellaneous**

2.7. **Compliance**

A gas marketing agent who contravenes a provision of this (1) Code commits an offence.

Marketing Miscellaneous

cl. 2.8

Penalty —

- (a) for an individual, \$5 000;
- (b) for a body corporate, \$20 000.
- (2) If a *gas marketing agent* of a *retailer* contravenes a provision of this *Code*, the *retailer* commits an offence.

Penalty —

- (a) for an individual, \$5 000;
- (b) for a body corporate, \$20 000.
- (3) It is a defence to a prosecution for a contravention of subclause (2) if the *retailer* proves that the retailer used reasonable endeavours to ensure that the *gas marketing agent* complied with this *Code*.

2.8. Presumption of authority

A person who carries out any *marketing* activity in the name of or for the benefit of —

- (a) a retailer; or
- (b) a gas marketing agent,

is to be taken, unless the contrary is proved, to have been employed or authorised by the *retailer* or *gas marketing agent* to carry out that activity.

2.9. Gas marketing agent complaints

A gas marketing agent must —

- (a) keep a record of each *complaint* made by a *customer*, or person *contacted* for the purposes of *marketing*, about the *marketing* carried out by or on behalf of the *gas marketing agent*; and
- (b) on request by the *gas ombudsman* in relation to a particular *complaint*, give to the *gas ombudsman* within 28 days of receiving the request, all information that the *gas marketing agent* has relating to the complaint.

Gas Marketing Code of Conduct 2017

Marketing Miscellaneous

Division 4

cl. 2.10

Part 2

2.10. Records to be kept

A record or other information that a gas marketing agent is required by this *Code* to keep must be kept for at least 2 years after the last time the person to whom the information relates was contacted by or on behalf of the gas marketing agent.

[Clause 2.10 amended: Gazette 20 Sep 2019 p. 3384.]

Notes

This is a compilation of the *Gas Marketing Code of Conduct 2017* and includes amendments made by other written laws. For provisions that have come into operation see the compilation table.

Compilation table

Citation	Published	Commencement
Gas Marketing Code of Conduct 2017	29 May 2017 p. 2715-24	1 Jul 2017 (see cl. 1.3 and Gazette 29 May 2017 p. 2716)
Gas Marketing Code of Conduct Amendment Code 2019	20 Sep 2019 p. 3381-4	cl. 1 and 2: 20 Sep 2019 (see cl. 2(a)); Code other than cl. 1 and 2: 1 Jan 2020 (see cl. 2(b))

Defined terms

[This is a list of terms defined and the provisions where they are defined.

The list is not part of the law.]

Defined term	Provision(s)
Code	1.1, 1.5
Act	1.5
alternative tariff	1.5
Australian Consumer Law (WA)	1.5
Authority	1.5
basic living needs	1.5
business day	1.5
change in personal circumstances	1.5
Compendium	
complaint	1.5
concession	1.5
contact	1.5
contract	1.5
cooling-off period	1.5
customer	1.5
distributor	1.5
emergency	1.5
financial hardship	1.5
gas customer safety awareness program	
gas marketing agent	1.5
gas ombudsman	
marketing	1.5
marketing identification number	
non-standard contract	1.5
payment difficulties	1.5
premises	1.5
public holiday	
residential customer	
retailer	
standard form contract	1.5
telephone	
TTY	1.5
unsolicited consumer agreement	
verifiable confirmation	1.5
verifiable consent	1.5

Appendix 2 – Submissions to Draft Review Report



18 January 2021

Paul Kelly Chairman GMCCC **Economic Regulation Authority** PO Box 8469 Perth BC WA 6849

publicsubmissions@erawa.com.au

Dear Paul

Draft Review Report – 2020 Review of the Gas Marketing Code of Conduct

Alinta Sales Pty Ltd (Alinta Energy) is pleased to provide comment on the matters discussed in the Draft Review Report – 2020 Review of the Gas Marketing Code of Conduct (**Draft Review Report**) prepared by the Gas Marketing Code Consultative Committee (GMCCC).

Alinta Energy agrees with the four Recommendations in the Draft Review Report, particularly with Recommendation 4: Request the PCO to review the drafting of the Code to improve clarity.

As a general comment, we note the parallel review of the Code of Conduct for the Supply of Electricity to Small Use Customers by the Electricity Code Consultative Committee and would encourage alignment of the two codes as much as possible. Ideally, in the future there would be a single Energy Code comprising both gas and electricity obligations, enabling energy retailers to streamline processes so as to ultimately provide better outcomes for customers.

If you have any questions concerning this submission, please contact me on 9486 3191 or catherine.rousch@alintaenergy.com.au.

Yours sincerely

Catherine Rousch

Manager Regulatory Compliance Alinta Energy

From: Patrick Peake <p.peake@perthenergy.com.au>

Sent: Thursday, 21 January 2021 2:23 PM

To: Public Submissions <publicsubmissions@erawa.com.au>

Cc: Sarah Silbert <SSilbert@agl.com.au>

Subject: Attention Mr Jason Dignard – A/Chairman GMCC - 2020-21 Review of the Gas Marketing

code of Conduct

God Afternoon Jason

Perth Energy is a significant supplier of gas, and electricity, within the south west of WA. We are now wholly owned by AGL Energy.

I am writing to advise that Perth Energy supports the changes proposed to the Gas Marketing Code of Conduct following the recent review. We see these changes as continuing to keep the Code relevant and providing appropriate customer protection without imposing inappropriate costs onto retailers.

Kind regards

Patrick

Patrick Peake Senior Manager WA EMR

m: 0437 209 972

e: p.peake@perthenergy.com.au

I am based in AGL's Perth office and my working days are Tuesday, Wedneday and Thursday.

This email is intended solely for the use of the addressee and may contain information that is confidential or privileged. If you receive this email in error please notify the sender and delete the email immediately.

From: Sarah Silbert <SSilbert@agl.com.au> Sent: Thursday, 14 January 2021 2:03 PM

To: Public Submissions <publicsubmissions@erawa.com.au> **Cc:** Patrick Whish-Wilson <PWhish-Wilson@agl.com.au>

Subject: 2020 -21 Review of the Gas Marketing Code of Conduct

Dear Mr Kelly

We refer to the Gas Marketing Code Consultative Committee's Draft Review Report (**Report**) on the 2020 Review of the Gas Marketing Code of Conduct.

AGL appreciates the opportunity to review the Report and supports the four recommendations set out in the Report. We have no further comments to add to the review.

Kind regards, Sarah

Sarah Silbert Regulatory Strategy Manager Policy and Markets Regulation

m: 0400813300 e: <u>SSilbert@agl.com.au</u>



I work in AGL's Perth office.



Progress for life



This email is intended solely for the use of the addressee and may contain information that is confidential or privileged. If you receive this email in error please notify the sender and delete the email immediately.



Our Ref: 20370597 Enquiries: Catherine Lennon Telephone: 24133364

22 January 2021

Mr Jason Dignard A/Chairman Gas Marketing Code Consultative Committee Economic Regulation Authority PO Box 8469 PERTH BC WA 6849

Dear Jason

2020-21 Review of the Gas Marketing Code of Conduct

I refer to the Draft Review Report published by the Economic Regulation Authority on 15 December 2020.

Synergy welcomes the opportunity to provide comment on the draft review report and supports the recommendations.

Yours sincerely

CATHERINE LENNON
REGULATION AND COMPLIANCE ANALYST

Forrest Cen ABN: 58 673