

# Gas Marketing Code Consultative Committee

# **Draft Review Report**

2016/17 Review of the Gas Marketing Code of Conduct

28 November 2016

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### Invitation to make submissions

This Draft Review Report presents the preliminary findings of the statutory review of the Gas Marketing Code of Conduct (Code) carried out by the Gas Marketing Code Consultative Committee (GMCCC).

The *Energy Coordination Act 1994* (**Gas Act**) requires that the GMCCC undertake a review of the Code every two years and provide a report to the Economic Regulation Authority (**ERA**).

The Gas Act states that the purpose of the review is to 're-assess the suitability of the provisions of the code of conduct for the purposes of section 11ZPM(2)'. Section 11ZPM(2) sets out the objective of the code which is to:

...regulate and control the conduct of gas trading licensees and gas marketing agents with the object of protecting customers from undesirable marketing conduct and defining standards of conduct in the marketing of gas to customers.

The GMCCC has made six recommendations.

The GMCCC invites written submissions from interested parties on the recommendations in this report, along with anything else relevant to the Code.

Submissions, addressed to Mr Paul Kelly, Chairman GMCCC are due by **Friday, 16 December 2016**.

Postal address: PO Box 8469, PERTH BC WA 6849
Online: <a href="www.erawa.com.au/consultation">www.erawa.com.au/consultation</a>
publicsubmissions@erawa.com.au

Should you require further information, please contact Ms Caroline Coutts-Kleijer, A/Assistant Director, Customer Protection on (08) 6557 7900.

#### CONFIDENTIALITY

In general, all submissions from interested parties will be treated as being in the public domain and placed on the ERA's website. The receipt and publication of any submission lodged for the purposes of this public consultation shall not be taken as indicating that the GMCCC or the ERA has formed an opinion as to whether or not any particular submission contains any information of a confidential nature.

Where an interested party wishes to make a submission in confidence, it should clearly indicate the parts of the submission for which confidentiality is claimed, and specify in reasonable detail the basis for the claim. Any claim of confidentiality will be considered in accordance with applicable legislation.

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# 1 Executive Summary

By law, the ERA must establish a committee to advise it on matters relating to the Code. This committee, the GMCCC, must review the Code every two years. The GMCCC must undertake public consultation as part of the review and report its findings to the ERA.

This report outlines the proposed recommendations of the GMCCC's 2016/17 review of the Code. The report is a draft. The GMCCC will prepare a Final Review Report for the ERA after considering the issues raised in submissions.

Interested parties should note that the absence of a particular issue from this report does not preclude it from being considered by the GMCCC. The GMCCC therefore encourages submissions regarding any issues related to the Code, not just those set out in this report.

**Attachment 1** is a marked up copy of the Code incorporating the recommendations made by the GMCCC in this report.

The recommendations made in this report stem from corresponding amendments made to the marketing provisions of the *Code of Conduct for the Supply of Electricity to Small Use Customers* following the Electricity Code Consultative Committee's review of that code. The GMCCC proposes to make the following recommendations:

**Recommendation 1A** – Amend clause 2.2(3) as follows:

For the purposes of subclause (2), a **retailer** or **gas marketing agent** is taken to have given the **customer** the required information if [...]

**Recommendation 1B** – Amend clause 2.3(4) as follows:

Subject to subclause (3), thea retailer or gas marketing agent must obtain the customer's verifiable consent that the information in clause 2.3(2) has been given.

**Recommendation 1C** – Amend clause 2.6 as follows:

A **retailer** or **gas marketing agent** who visits a person's **premises** for the purposes of **marketing** must comply with any clearly visible signs at <a href="extended-the-en-sub-remises">athe</a> person's **premises** indicating [...]

**Recommendation 2** – Amend the definition of "Code" in clause 1.5 as follows:

"Code" means this *Gas Marketing Code of Conduct* <u>2017</u> made under section <u>11ZPM of the Act</u> as amended by the *Authority* under Part 2C of the Act.

**Recommendation 3** – Amend the definition of "complaint" in clause 1.5 to be consistent with the definition of "complaint" included in AS/NZS 10002:2014, *Guidelines for complaint management in organizations*.

**Recommendation 4** – Delete the definition of "door to door marketing" from clause 1.5.

**Recommendation 5** – Amend clause 2.4(2) as follows:

A *retailer* or *gas marketing agent* must ensure that a customer is able to contact the retailer or *gas marketing agent* on the *retailer's* or *gas marketing agent's* contact details, including *telephone* number, during the normal business hours of

the *retailer* or *gas marketing agent* for the purposes of enquiries, verifications and *complaints*.

**Recommendation 6** – Amend clause 2.5(2)(b) as follows:

A **retailer** or **gas marketing agent** who meets with a **customer** face to face for the purposes of **marketing** must [...]

- (b) as soon as practicable provide the *customer*, in writing
  - (i) his or her first name;
  - (ii) his or her *marketing identification number* (for *contact* by a *gas marketing agent*);
  - (iii) the name of the *retailer* on whose behalf the *contact* is being made;
  - (iv) the complaints *telephone* number of the *retailer* on whose behalf the *contact* is being made;
  - (v) the business address and Australian Business or Company Number of the *retailer* on whose behalf the *contact* is being made; and
  - (vi) the *telephone* number of the *gas ombudsman*.

as soon as practicable following a request by the *customer* for the <u>information.</u>

# 2 Background

Persons who supply gas to small use customers must hold a gas trading licence issued by the Economic Regulation Authority under the *Energy Coordination Act 1994*. Gas trading licensees must comply with the Code as a condition of their licence.

A small use customer is a customer who consumes not more than 1TJ of gas per year. Currently, 1TJ of gas equates to an annual gas bill of approximately between \$28,500 and \$43,000, depending on where the customer is located.

# 2.1 Gas Marketing Code of Conduct

The Code regulates and controls the conduct of retailers and gas marketing agents who supply and market gas to residential and non-residential small use customers. The Code was developed to protect the interests of customers who have little or no market power. For this reason, the Code only applies to small use customers.

The Code has the power of subsidiary legislation.

# 2.2 Gas Marketing Code Consultative Committee

Under section 11ZPO of the Act, the ERA is required to establish a committee to advise it on matters relating to the Code. This committee is known as the Gas Marketing Code Consultative Committee or GMCCC.

Under section 11ZPV of the Act, the committee must carry out a review of the Code as soon as practicable after the first anniversary of its commencement and then every two years thereafter.

#### 2.3 Committee Members

Appointments for the current term of the GMCCC were made in October 2016. Current members of the GMCCC are:

Chair			
Executive Director, Licensing Monitoring and Customer Protection	Economic Regulation Authority		
Executive Officer			
Assistant Director, Customer Protection	Economic Regulation Authority		
Industry Representatives			
Simon Thackray	Synergy		
Catherine Rousch	Alinta		
Alex Penter	Wesfarmers Kleenheat Gas		

Consumer Organisation Representatives					
Charles Brown	Consumer Credit Legal Service (WA) Inc.				
Dale Leggett	Chamber of Commerce and Industry				
Diane Hayes	Financial Counsellors Association of WA				
Government Representatives					
Alex Kroon	Public Utilities Office				
Sarah Hazell	Department of Commerce				

#### 2.4 Code Review Process

The Gas Act requires that the GMCCC undertake consultation with interested parties and consider any submissions made before providing its advice to the ERA. The GMCCC has provided a three week period for this consultation process.

Following receipt of submissions the GMCCC will consider the issues raised and provide a Final Review Report to the ERA.

After consideration of the Final Review Report the ERA may decide to propose amendments to the Code. The Gas Act requires the ERA to send proposed amendments to the GMCCC for advice. The GMCCC must undertake further consultation with interested parties before providing that advice.

Upon receipt of the GMCCC's advice, the ERA will make its final decision.

## 3 Recommendations

The recommendations made in this report stem from corresponding amendments made to the marketing provisions of the *Code of Conduct for the Supply of Electricity to Small Use Customers* following the Electricity Code Consultative Committee's review of that code.

# 3.1 Typographical corrections

There are two minor typographical inconsistencies in the Code. These relate to the use of the words "a" and "the". The GMCCC recommends that, where appropriate, the first reference in each (sub)clause to a retailer or person should refer to "a retailer" or "a person" and any subsequent references should be to "the retailer" or "the customer". There is also one typographical correction to insert a comma.

#### **Recommendation 1A:**

Amend clause 2.2(3) as follows:

For the purposes of subclause (2), a **retailer** or **gas marketing agent** is taken to have given the **customer** the required information if [...]

#### **Recommendation 1B:**

Amend clause 2.3(4) as follows:

Subject to subclause (3), thea retailer or gas marketing agent must obtain the customer's verifiable consent that the information in clause 2.3(2) has been given.

#### **Recommendation 1C:**

Amend clause 2.6 as follows:

A **retailer** or **gas marketing agent** who visits a person's **premises** for the purposes of **marketing** must comply with any clearly visible signs at <u>athe</u> person's **premises** indicating [...]

#### 3.2 Clause 1.5 – Definition of Code

The definition of "Code" in the Code does not specify that it includes amendments made by the ERA under the Act.

#### Recommendation 2:

Amend the definition of "Code" in clause 1.5 as follows:

"Code" means this *Gas Marketing Code of Conduct* <u>2017</u><del>2015</del> <u>made under section</u> 11ZPM of the Act as amended by the *Authority* under Part 2C of the Act.

# 3.3 Clause 1.5 - Definition of complaint

Standards Australia has issued new guidelines for complaint management in organisations (AS/NZS 10002:2014). The Standard includes the following, new definition of "complaint":

Expression of dissatisfaction made to or about an organization, related to its products, services, staff or the handling of a complaint, where a response or resolution is explicitly or implicitly expected or legally required.

#### **Recommendation 3:**

Amend the definition of "complaint" in clause 1.5 to be consistent with the definition of "complaint" included in AS/NZS 10002:2014, *Guidelines for complaint management in organizations*.

# 3.4 Clause 1.5 – Definition of door to door marketing

The term "door to door marketing" is no longer used in the Code.

#### Recommendation 4:

Delete the definition of "door to door marketing" from clause 1.5.

# 3.5 Clause 2.4(2) – Contact by telephone

Clause 2.4(2) requires a retailer or gas marketing agent to ensure that a customer is able to contact them on their telephone number during their normal business hours for the purposes of enquiries, verifications and complaints. In recognition of the fact that retailers and gas marketing agents can no longer only be contacted by telephone but also electronically (such as by email, live chat, Facebook or SMS), the GMCCC recommends that the words "telephone number" be replaced with "contact details, including telephone number,". The words "including telephone number" aim to clarify that a customer must still be able to contact a retailer or gas marketing agent by telephone.

#### **Recommendation 5:**

Amend clause 2.4(2) as follows:

A **retailer** or **gas marketing agent** must ensure that a customer is able to contact the retailer or **gas marketing agent** on the **retailer**'s or **gas marketing agent**'s contact details, including **telephone** number, during the normal business hours of the **retailer** or **gas marketing agent** for the purposes of enquiries, verifications and **complaints**.

# 3.6 Clause 2.5(2)(b) – Face to face contact

Clause 2.5(2)(b) requires that a retailer or gas marketing agent who meets with a customer face to face for the purposes of marketing, provides the customer as soon as practicable with certain information in writing. This includes the retailer's or gas marketing agent's first name, marketing identification number, the retailer's name, the retailer's complaints telephone number, and the telephone number of the energy ombudsman.

The GMCCC recommends that this information should only have to be provided upon the customer's request. The GMCCC notes that retailers and gas marketing agents who, in the course of marketing, meet with a customer face to face will continue to be required to wear an identity card.<sup>1</sup>

#### **Recommendation 6:**

Amend clause 2.5(2)(b) as follows:

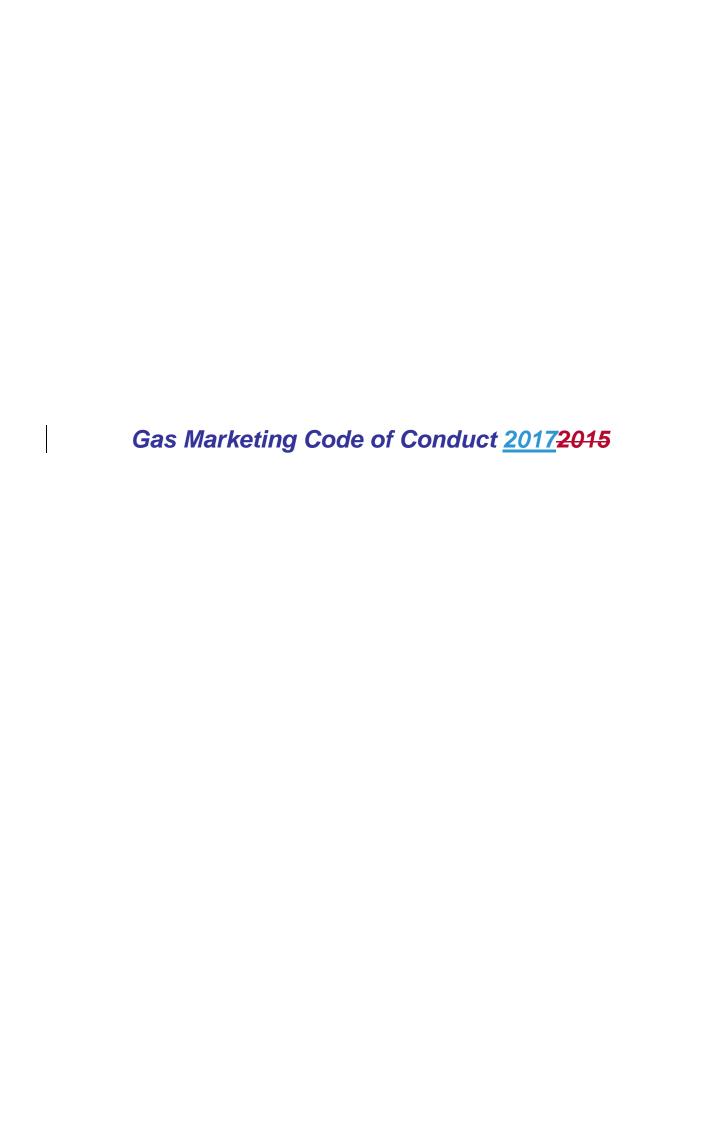
A **retailer** or **gas marketing agent** who meets with a **customer** face to face for the purposes of **marketing** must [...]

- (b) as soon as practicable provide the customer, in writing -
  - (i) his or her first name;
  - (ii) his or her *marketing identification number* (for *contact* by a *gas marketing agent*);
  - (iii) the name of the *retailer* on whose behalf the *contact* is being made;
  - (iv) the complaints *telephone* number of the *retailer* on whose behalf the *contact* is being made;
  - (v) the business address and Australian Business or Company Number of the *retailer* on whose behalf the *contact* is being made; and
  - (vi) the *telephone* number of the *gas ombudsman*.

as soon as practicable following a request by the *customer* for the information.

Clause 2.5(2)(a) requires a retailer or gas marketing agent who meets with a customer face to face for the purposes of marketing to wear a clearly visible and legible identity card that shows his or her first name, his or her photograph, his or her marketing identification number, and the name of the retailer on whose behalf the contact is being made.





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# Part 1 Preliminary

#### 1.1 Title

The Code may be cited as the Gas Marketing Code of Conduct 2015.

#### 1.2 Authority

This Code is made pursuant to Part 2C of the Act.

#### 1.3 Commencement

The Code comes into operation upon the day prescribed by the Authority.

#### 1.4 Interpretation

- (1) Headings and notes are for convenience or information only and do not affect the interpretation of the *Code* or of any term or condition set out in the *Code*.
- (2) An expression importing a natural person includes any company, partnership, trust, joint venture, association, corporation or other body corporate and any governmental agency and vice versa.
- (3) A reference to a document or a provision of a document includes an amendment or supplement to, or replacement of or novation of, that document or that provision of that document.
- (4) A reference to a person includes that person's executors, administrators, successors, substitutes (including, without limitation, persons taking by novation) and permitted assigns.
- (5) Other parts of speech and grammatical forms of a word or phrase defined in the *Code* have a corresponding meaning.
- (6) A reference to a gas marketing agent arranging a contract is to be read as a reference to a gas marketing agent entering into the contract on the retailer's or customer's behalf, or arranging the contract on behalf of another person (whichever is relevant).

#### 1.5 Definitions

In the **Code**, unless the contrary intention appears –

- "Act" means the Energy Coordination Act 1994.
- "alternative tariff" means a tariff other than the tariff under which the *customer* is currently supplied gas.
- "Australian Consumer Law (WA)" means schedule 2 to the Competition and Consumer Act 2010 (Cth) as modified by section 36 of the Fair Trading Act (WA) 2010.
- "Authority" means the Economic Regulation Authority established under the *Economic Regulation Authority Act 2003.*

#### "basic living needs" includes -

- (a) rent or mortgage;
- (b) other utilities (e.g. electricity, phone and water);
- (c) food and groceries;
- (d) transport (including petrol and car expenses);
- (e) childcare and school fees;
- (f) clothing; and
- (g) medical and dental expenses.
- "business day" means any day except a Saturday, Sunday or public holiday.
- "change in personal circumstances" includes -
  - (a) sudden and unexpected disability, illness of or injury to the **residential customer** or a dependant of the **residential customer**;
  - (b) loss of or damage to property of the *residential customer*, or
  - (c) other similar unforeseeable circumstances arising as a result of events beyond the control of the *residential customer*.
- "Code" means this Gas Marketing Code of Conduct 2017 2015 made under section 11ZPM of the Act as amended by the Authority under Part 2C of the Act.
- **"Compendium"** means the Compendium of Gas Customer Licence Obligations.
- "complaint" means an expression of dissatisfaction made to <u>or about</u> an organisation, related to its products, <u>or</u> services, <u>staff</u> or the <u>complaints</u> handling <u>of a complaint</u>, <u>process itself</u> where a response or resolution is explicitly or implicitly expected <u>or legally required</u>.
- "concession" means a concession, rebate, subsidy or grant related to the supply of gas, which is available to *residential customers* only.
- "contact" means contact that is face to face, by *telephone* or by post, facsimile or electronic communication.
- "contract" means a standard form contract or a non-standard contract,
- "cooling-off period" means the period specified in the *contract* as the cooling-off period.
- "customer" means a customer who consumes less than 1 terajoule of gas per annum.
- "distributor" means a person who holds a distribution licence under Part 2A of the *Act*.
- \_"door to door marketing" means the marketing practice under which -
  - (a) the *retailer* or *gas marketing agent* goes from place to place seeking out persons who may be prepared to enter, as *customers*, into *contracts*; and
  - (b) the *retailer* or the *gas marketing agent* or some other *gas marketing agent* then or subsequently enters into negotiations with those prospective *customers* with a view to arranging *contracts* on behalf of, or for the benefit of, the *retailer* or party other than the *customer*.

- "emergency" means an emergency due to the actual or imminent occurrence of an event which in any way endangers or threatens to endanger the safety or health of any person, in Western Australia or which destroys or damages, or threatens to destroy or damage, any property in Western Australia.
- "financial hardship" means a state of more than immediate financial disadvantage which results in a *residential customer* being unable to pay an outstanding amount as required by a *retailer* without affecting the ability to meet the *basic living needs* of the *residential customer* or a dependant of the *residential customer*.
- "gas customer safety awareness program" means a program to communicate information to *customers* regarding safety in the use of gas and must address, at a minimum, provision of the following information to *customers*
  - (a) information on the properties of gas relevant to its use by *customers*;
  - (b) a notice of the requirement for proper installation and use of approved appliances and equipment;
  - (c) a notice of the requirement to use only qualified trade persons for gas connection and appliance and equipment installation;
  - (d) the proper procedure for the reporting of gas leaks or appliance or equipment defects; and
  - (e) safety procedures to be followed and the appropriate *telephone* number to call in case of *emergency*.

#### "gas marketing agent" means -

- (a) a person who acts on behalf of a retailer -
  - (i) for the purpose of obtaining new *customers* for the licensee; or
  - (ii) in dealings with existing *customers* in relation to *contracts* for the supply of gas by the licensee; or
- (b) a representative, agent or employee of a person referred to in paragraph (a).
- (c) not a person who is a *customer* representative.
- "gas ombudsman" means the ombudsman appointed under the scheme approved by the *Authority* pursuant to section 11ZPZ of the *Act*.

[Note: The energy ombudsman Western Australia is the gas ombudsman appointed under the scheme approved by the Authority pursuant to section 11ZPZ of the Act.]

- "marketing" includes engaging or attempting to engage in any of the following activities by any means, including door to door or by telephone or other electronic means –
  - (a) negotiations for, or dealings in respect of, a *contract* for the supply of gas to a *customer*; or
  - (b) advertising, promotion, market research or public relations in relation to the supply of gas to *customers*.
- "marketing identification number" means a unique number assigned by a retailer to each gas marketing agent acting on its behalf.
- "non-standard contract" means a contract entered into between a *retailer* and a *customer*, or a class of *customers*, that is not a *standard form* contract.

- "payment difficulties" means a state of immediate financial disadvantage that results in a *residential customer* being unable to pay an outstanding amount as required by a *retailer* by reason of a *change in personal circumstances*.
- "premises" means premises owned or occupied by a new or existing customer.
- "public holiday" means a public holiday in Western Australia.
- "residential customer" means a customer who consumes gas solely for domestic use.
- "retailer" means a person who holds a trading licence under Part 2A of the Act.
- "standard form contract" means a contract that is approved by the *Authority* under section 11WF of the *Act*.
- "telephone" means a device which is used to transmit and receive voice frequency signals.
- "TTY" means teletypewriter.
- "unsolicited consumer agreement" is defined in section 69 of the *Australian Consumer Law (WA)*.
- "verifiable consent" means consent that is given -
  - (a) expressly;
  - (b) in writing or orally;
  - (c) after the retailer or gas marketing agent (whichever is relevant) has in plain language appropriate to that customer disclosed all matters materially relevant to the giving of the consent, including each specific purpose for which the consent will be used; and
  - (d) by the *customer* or a nominated person competent to give consent on the *customer*'s behalf.

#### 1.6 Application

The **Code** applies to –

- (a) retailers; and
- (b) gas marketing agents.

#### 1.7 Purpose

The **Code** regulates and controls the conduct of **gas marketing agents** and **retailers**.

[Note: This *Code* is not the only compliance obligation in relation to marketing. Other State and Federal laws apply to marketing activities including, but not limited to, the *Fair Trading Act 2010* (WA), the *Spam Act 2003* (Cth), the *Spam Regulations 2004* (Cth), the *Do Not Call Register Act 2006* (Cth), the *Telecommunications (Do Not Call Register) (Telemarketing and Research Calls) Industry Standard 2007* (Cth) and the *Privacy Act 1988* (Cth).]

#### 1.8 Objectives

The objectives of the Code are to -

- (a) define standards of conduct in the *marketing* of gas to *customers*; and
- (b) protect *customers* from undesirable *marketing* conduct.

#### 1.9 Amendment and Review

The Code will be amended in accordance with Part 2C of the Act.

## Part 2 Marketing

#### Division 1 – Obligations particular to retailers

#### 2.1 Retailers to ensure representatives comply with this Part

A retailer must ensure that its gas marketing agents comply with this Part.

# Division 2 – Contracts and information to be provided to customers

#### 2.2 Entering into a standard form contract

- (1) When entering into a **standard form contract** that is not an **unsolicited consumer agreement**, a **retailer** or **gas marketing agent** must -
  - (a) record the date the **standard form contract** was entered into;
  - (b) give, or make available to the *customer* at no charge, a copy of the *standard form contract* -
    - (i) at the time the standard form contract is entered into, if the standard form contract was not entered into over the telephone; or
    - (ii) as soon as possible, but not more than 5 *business days* after the *standard form contract* was entered into, if the *standard form contract* was entered into over the *telephone*.
- (2) Subject to subclause (3), a *retailer* or *gas marketing agent* must give the following information to a *customer* no later than on or with the *customer's* first bill -
  - (a) how the *customer* may obtain -
    - (i) a copy of the Code and Compendium; and
    - (ii) details on all relevant tariffs, fees, charges, *alternative tariffs* and service levels that may apply to the *customer*,
  - (b) the scope of the **Code**:
  - (c) that a *retailer* and *gas marketing agent* must comply with the *Code*;
  - (d) how the *retailer* may assist if the *customer* is experiencing *payment* difficulties or *financial hardship*;
  - (e) with respect to a **residential customer**, the **concessions** that may apply to the **residential customer**;
  - (f) the **distributor's** 24 hour **telephone** number for faults and emergencies;

- (g) with respect to a **residential customer**, how the **residential customer** may access the **retailer's** -
  - (i) multi-lingual services (in languages reflective of the *retailer's customer* base); and
  - (ii) TTY services;
- (h) how to make an enquiry of, or *complaint* to, the *retailer*; and
- (i) general information on the *retailer's gas customer safety* awareness program.
- (3) For the purposes of subclause (2) a *retailer* or *gas marketing agent* is taken to have given the *customer* the required information if -
  - (a) the *retailer* or *gas marketing agent* has provided the information to that *customer* within the preceding 12 months; or
  - (b) the *retailer* or *gas marketing agent* has informed the *customer* how the *customer* may obtain the information, unless the *customer* requests to receive the information.

#### 2.3 Entering into a non-standard contract

- (1) When entering into a **non-standard contract** that is not an **unsolicited consumer agreement**, a **retailer** or **gas marketing agent** must -
  - (a) obtain and make a record of the *customer's verifiable consent* that the *non-standard contract* has been entered into, and
  - (b) give, or make available to the *customer* at no charge, a copy of the *non-standard contract* -
    - at the time the non-standard contract is entered into, if the non-standard contract was not entered into over the telephone; or
    - (ii) as soon as possible, but not more than 5 **business days** after the **non-standard contract** was entered into, if the **non-standard contract** was entered into over the **telephone**.
- (2) Before entering into a **non-standard contract**, a **retailer** or **gas marketing agent** must give the **customer** the following information -
  - (a) that the *customer* is able to choose the *standard form contract* offered by the *retailer*,
  - (b) the difference between the **non-standard contract** and the **standard form contract**;
  - (c) details of any right the *customer* may have to rescind the *non-standard contract* during a *cooling-off period* and the charges that may apply if the *customer* rescinds the *non-standard contract*;
  - (d) how the customer may obtain -
    - (i) a copy of the **Code** and the **Compendium**; and
    - (ii) details on all relevant tariffs, fees, charges, *alternative tariffs* and service levels that may apply to the *customer*,
  - (e) the scope of the Code;
  - (f) that a **retailer** and **gas marketing agent** must comply with the **Code**;

- (g) how the *retailer* may assist if the *customer* is experiencing *payment* difficulties or *financial hardship*;
- (h) with respect to a **residential customer**, the **concessions** that may apply to the **residential customer**;
- (i) the **distributor's** 24 hour **telephone** number for faults and emergencies;
- (j) with respect to a **residential customer**, how the **residential customer** may access the **retailer's** -
  - (i) multi-lingual services (in languages reflective of the *retailer's customer* base); and
  - (ii) TTY services;
- (k) how to make an enquiry of, or *complaint* to, the *retailer*; and
- (I) general information on the **retailer's gas customer safety awareness program**.
- (3) For the purposes of subclauses (2)(d)-(l), a **retailer** or **gas marketing agent** is taken to have given the **customer** the required information if -
  - (a) the **retailer** or **gas marketing agent** has provided the information to that **customer** within the preceding 12 months; or
  - (b) the *retailer* or *gas marketing agent* has informed the *customer* how the *customer* may obtain the information, unless the *customer* requests to receive the information.
- (4) Subject to subclause (3), the <u>a</u> retailer or gas marketing agent must obtain the customer's verifiable consent that the information in clause 2.3(2) has been given.

### **Division 3 – Marketing conduct**

#### 2.4 Standards of conduct

- (1) A retailer or gas marketing agent must ensure that the inclusion of concessions is made clear to residential customers and any prices that exclude concessions are disclosed.
- (2) A retailer or gas marketing agent must ensure that a customer is able to contact the retailer or gas marketing agent on the retailer's or gas marketing agent's contact details, including telephone number, during the normal business hours of the retailer or gas marketing agent for the purposes of enquiries, verifications and complaints.

#### 2.5 Contact for the purposes of marketing

- (1) A **retailer** or **gas marketing agent** who makes **contact** with a **customer** for the purposes of **marketing** must, on request by the **customer**
  - (a) provide the *customer* with the complaints *telephone* number of the *retailer* on whose behalf the *contact* is being made;

- (b) provide the *customer* with the *telephone* number of the *gas ombudsman*; and
- (c) for **contact** by a **gas marketing agent**, provide the **customer** with the **gas marketing agent's marketing identification number**.
- (2) A **retailer** or **gas marketing agent** who meets with a **customer** face to face for the purposes of **marketing** must
  - (a) wear a clearly visible and legible identity card that shows
    - (i) his or her first name;
    - (ii) his or her photograph;
    - (iii) his or her *marketing identification number* (for *contact* by a *gas marketing agent*); and
    - (iv) the name of the *retailer* on whose behalf the *contact* is being made; and
  - (b) as soon as practicable, provide the *customer*, in writing
    - (i) his or her first name;
    - (ii) his or her marketing identification number (for contact by a gas marketing agent);
    - (iii) the name of the *retailer* on whose behalf the *contact* is being made:
    - (iv) the complaints *telephone* number of the *retailer* on whose behalf the *contact* is being made;
    - (v) the business address and Australian Business or Company Number of the *retailer* on whose behalf the *contact* is being made; and
    - (vi) the *telephone* number of the *gas ombudsman*.

as soon as practicable following a request by the *customer* for the information

#### 2.6 No canvassing or advertising signs

A **retailer** or **gas marketing agent** who visits a person's **premises** for the purposes of **marketing** must comply with any clearly visible signs at a-the person's **premises** indicating –

- (a) canvassing is not permitted at the *premises*; or
- (b) no advertising or similar material is to be left at the *premises* or in a letterbox or other receptacle at, or associated with, the *premises*.

#### **Division 4 - Miscellaneous**

#### 2.7 Compliance

(1) A *gas marketing agent* who contravenes a provision of this *Code* commits an offence.

Penalty -

- (a) for an individual, \$5 000;
- (b) for a body corporate, \$20 000.
- (2) If a **gas marketing agent** of a **retailer** contravenes a provision of this **Code**, the **retailer** commits an offence.

Penalty -

- (a) for an individual, \$5 000;
- (b) for a body corporate, \$20 000.
- (3) It is a defence to a prosecution for a contravention of subclause (2) if the *retailer* proves that the *retailer* used reasonable endeavours to ensure that the *gas marketing agent* complied with this *Code*.

#### 2.8 Presumption of authority

A person who carries out any *marketing* activity in the name of or for the benefit of –

- (a) a retailer; or
- (b) a gas marketing agent,

is to be taken, unless the contrary is proved, to have been employed or authorised by the *retailer* or *gas marketing agent* to carry out that activity.

#### 2.9 Gas marketing agent complaints

A gas marketing agent must -

- (a) keep a record of each complaint made by a customer, or person contacted for the purposes of marketing, about the marketing carried out by or on behalf of the gas marketing agent; and
- (b) on request by the **gas ombudsman** in relation to a particular **complaint**, give to the **gas ombudsman** within 28 days of receiving the request, all information that the **gas marketing agent** has relating to the **complaint**.

#### 2.10 Records to be kept

A record or other information that a *gas marketing agent* is required by this *Code* to keep must be kept for at least 2 years after the last time the person to whom the information relates was *contacted* by or on behalf of the *gas marketing agent*.

[Note: Clause 13.1(1) of the Compendium sets out record keeping obligations that apply to retailers in relation to records to be kept under this Code.]